#### 火 ド IRR

## **IRR GROWTH STRATEGY**

A plan to get SA working

John Endres 23 August 2023 Online

#### **1** A country on welfare

- **2** How much growth do we need?
- **3** Increase direct investment
- **4** Maintain and expand infrastructure
- **5** Draw millions more people into the job market
- **6** Broaden and speed up economic participation

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## A view from the government

"The expectation that this group [referring to people without income but ineligible to receive social grants] would derive their income primarily from selling their labour has proven to be ineffective in the context of persistent, long-term and structural unemployment."

- Department of Social Development, 2021 Green Paper on Social Security and Pension Reform



## SA's current situation

- Sub-1% economic growth
- Above 30% unemployment
- Solution: build the developing world's largest social security system
- Not sustainable



## Reality of unemployment

- 8 million unemployed South Africans
- 4/5 unemployed for over a year
- Dependent on others for income
- What prospects?



## The SASSA experience

In January 2021, Minister Lindiwe Zulu exhorts people queuing for their social grants to socially distance - while police sprayed the people with a water cannon.





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### Social grants

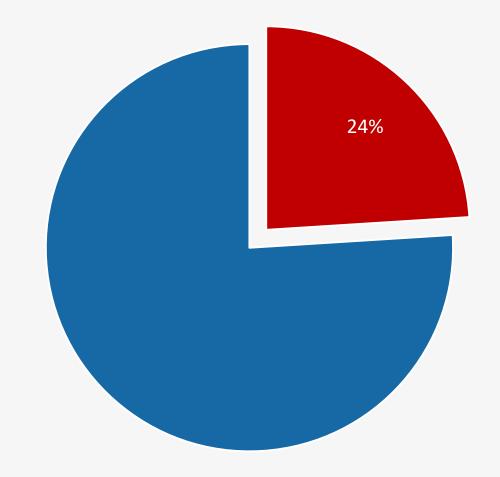
"... one of the greatest achievements of our democratic society"

- President Cyril Ramaphosa



# The scale of grants

- Half of South African households receive at least one grant
- 24% rely on grants as their main source of income
- In the ANC strongholds of Mpumalanga, Limpopo and Eastern Cape, two-thirds of households receive at least one social grant



#### A country on welfare

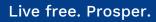
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## Why the growth rate matters

- Dividing 70 by the growth rate in percent tells you how many years it will take to double the size of the economy
- Dividing 70 by a 7% growth rate tells you that the economy will be twice as large in 10 years - a decade
- A 7% growth rate is needed to bring unemployment (on the official definition) down into single digits



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## 7% - but how?

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### 1. Boost investment

Gross Fixed Capital Formation, 2008-2022



Source: Bureau for Economic Research



## How to boost investment

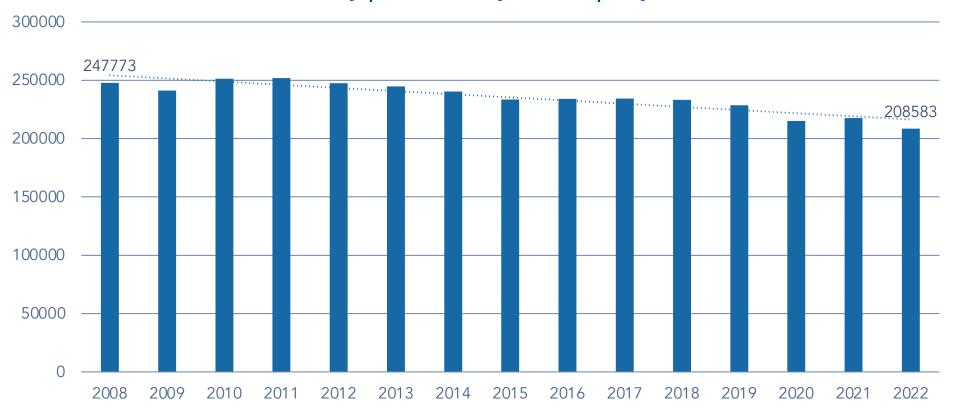
- Remove the threats to property rights
- Overcome the scourge of escalating crime
- Create a competitive investment climate
- Create an entrepreneur-friendly economic climate



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## 2. Fix and expand infrastructure



Total electricity produced by Eskom per year (GWh)

Source: Stats SA; totals include electricity produced for export and for consumption in power stations and auxiliary systems



## How to fix and expand infrastructure

- Bring in the private sector
- Use various forms of private-public partnerships
- Privatise SOEs (use proceeds to pay down government debt)
- When privatising, use open and competitive processes that prevent corruption, cronyism and new monopolies

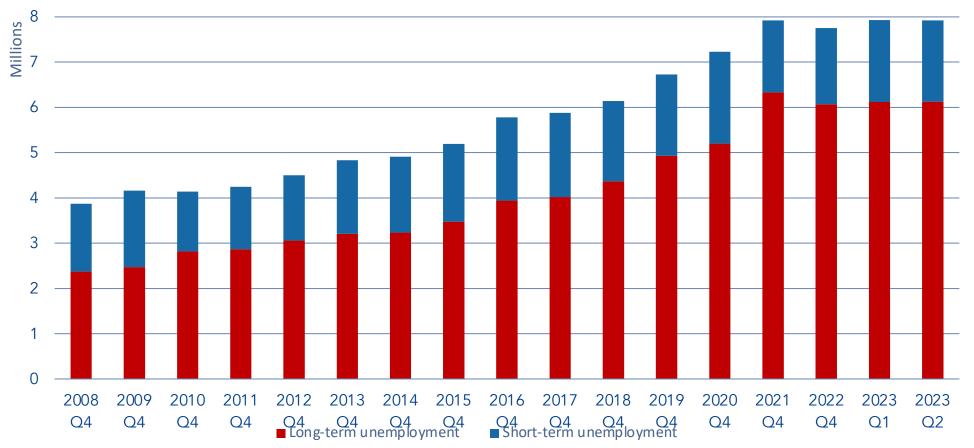


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#### 3. Draw millions into the labour market

#### Long-term and short-term unemployment, 2008-2023



Source: Stats SA

#### How to create jobs

- Growth will create demand for jobs
- Lower the barriers to entry for jobseekers
- Improve business conditions for labour-intensive sectors like agriculture, mining, tourism
- Attract skilled labour by easing immigration procedures, aggressively selling lifestyle attractions, and targeting expats

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## 4. Broaden economic participation

100,0 -90,0 -80,0 -70,0 — 60,0 50,0 40,0 30,0 20,0 10,0 0,0 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023

Labour absorption rate, 2008-2023

Source: Trading Economics

Absorption rate



#### How to broaden economic participation

- Replace BEE with EED
- Recognise and reward businesses for supporting growth and expanding opportunity
- Select beneficiaries on a socio-economic instead of a racial basis. Keep cash grants in place
- Improve education, health and housing outcomes through a voucher system

#### **THANK YOU**



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